

NavVis Raises \$35.5M to Accelerate Global Expansion and Meet Rising Enterprise Demand for Digital Twin Technology

The indoor spatial intelligence platform hundreds of top manufacturing enterprises use to digitize their industrial facilities is set to accelerate growth as the demand for digital twin solutions intensifies

December 10, 2018. Munich, Germany – NavVis, the leading global provider of indoor spatial intelligence solutions for enterprises, today announced that it has closed a new funding round, raising a total of \$35.5 million. The Series C funding round was led by Digital+ Partners, with additional participation from new investor Kozo Keikaku Engineering Inc. (KKE) and existing investors MIG, Target Partners and BayBG. The new funds will be used to accelerate NavVis' growth in the global enterprise market, where demand for indoor spatial intelligence solutions is being driven by the rapid adoption of digital twin technology.

Digital twin technology is being used by an increasing number of enterprises to monitor and control assets and processes using a virtual representation of physical spaces. Gartner predicts that by 2021, [half of large industrial companies will use digital twins](#), resulting in those organizations gaining a significant 10% improvement in effectiveness. This rapid pace of adoption in the very near term has the digital twin market projected to be worth [\\$15.66 billion by 2023](#).

There are currently two critical challenges experienced by enterprises seeking to implement digital twin technology. The first is scanning large industrial facilities to capture vast amounts of real-world information. The second is then taking that data and making it accessible and useful to the entire workforce. NavVis is uniquely positioned to overcome these barriers with its 3D scanning hardware, [NavVis M6](#), and 3D visualization software, [NavVis IndoorViewer](#), which serve as the core technologies for seamlessly implementing and operating digital twins. What truly sets the NavVis digital twin platform apart is that it combines easy access, immersive 3D visualization and interactive features. This powerful virtual workspace fuels team collaboration and delivers actionable insights that drive strategic decision-making as well as day-to-day-operations.

“The major German automotive manufacturers, who served as early adopters, paved the way for our digital twin technology to transform how enterprises will operate in the future. As a result, we are now experiencing a tremendous surge in demand for our well-established and trail tested platform” said Felix Reinshagen, NavVis co-founder and CEO. “Our mission is now to empower every enterprise with the easiest and most powerful way to build and operate their own digital twin to the fullest potential.”

Since launch in 2013, NavVis has experienced rapid growth and in the last 18 months has:

- Become enterprise ready and grown adoption by 150 percent, with a client roster including names like Daimler, Lenovo and Deutsche Telekom.

- Grown an already strong network to over 100 certified partners in more than 30 countries worldwide, with over 150M square meters scanned and visualized using NavVis technology.
- Doubled its number of employees and opened a local office in Shanghai, China.

The new funds will be used to accelerate international growth and product development efforts. The aim is to grow the NavVis platform into the bedrock of a digital twin ecosystem that powers third party applications including IoT, AR and VR. This will be enabled by the [NavVis developer API and mobile SDK](#), which have already been used to develop deep integrations by enterprise tech powerhouses such as SAP and Autodesk.

About NavVis:

NavVis is the leading global provider of indoor spatial intelligence solutions for enterprises, trusted by top companies including Daimler, Allianz, Huawei, Lenovo and Deutsche Telekom.

NavVis helps enterprises drive efficiencies and optimize business performance through its open digital twin platform that enables accurate mapping at unprecedented speed and scale, immersive 3D visualization designed for collaboration and location-based apps that pioneer AI-powered positioning technology.

Founded in 2013, NavVis is headquartered in Munich and has offices in New York and Shanghai. For more information, visit www.navvis.com.

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